

# ELITE REALTORS®

ROUNDTABLE



From high-rises to ranch homes, modern mansions to seaside cottages, the Gulf Coast boasts many of the most impressive houses the country has to offer. Finding what is best for you ultimately comes down to choosing the right realtor—someone who has a personal touch and is ready and willing to go to bat to find you your dream home. Look no further: regardless of your location or price point, the elite realtors here have your back.



## SARASOTA TRUST REALTY COMPANY

RENÉE PREININGER, REALTOR



Renée Dedio Preininger has been a resident of Florida since 2003. Moving with her family in tow from New Jersey to Ohio and then California to Florida gave her a strong sense of the emotional stress that comes along with moving a family. After a successful career as a national account executive calling on department stores and mass-market retailers, Preininger launched her own gift company that operated successfully for many years before being acquired. Running her company, Preininger mastered the art of developing relationships, negotiating and closing deals. It was not a tough decision for Preininger to turn her passion into a career and pursue a career in real estate after selling her gift company. "Real estate is in my blood," she says. Sarasota Trust Realty Company is a family affair and collaborative effort with brother Anthony "Tony" Dedio, the broker to both Sarasota Trust Realty Company and sister company, Naples Trust Real Estate Services in Naples, FL.

When Preininger decides to do something, she does it. Within the last 12 months, she has put over \$20,000,000 under contract, with \$14,000,000 closed deals and \$7,000,000 pending. She attributes her success to a strong work ethic and dedication to her clients. Both buyers and sellers receive the benefit of a full-service boutique agency that offers a higher standard of commitment to ensure a seamless transaction from beginning to end. A superior experience that is highly personalized, attentive and professional is her goal with every client. "I am searching for buyers for my listings everywhere I possibly can, using creative marketing techniques and cutting-edge technology to make my listings a step above the competition," says Preininger. When not selling real estate, she enjoys spending time with her family, walking her dogs or grabbing a quick workout.





## MASSEY & MASSEY



SUPER PROUD TO BE MS&C COMMERCIAL'S  
TOP PRODUCING TEAM IN SALES VOLUME

**WE HAVE THE ANSWERS**