

As a locally grown, locally owned company, SRQ MEDIA pays tribute to our community's visionary local businesses and the people behind them who work hard to create economic opportunities every day on the Gulf Coast of Florida.



"Collaboration is at the heart of Michael Saunders & Company's core values, relying on amazing communication, commitment to excellence, and passion for people and results. We could not find better individuals who more brilliantly reflect our values and work so well together than Charlie, Jen, and Peter. Not only do they make their respective departments successful, but when they unite the company truly is at its best." – MICHAEL SAUNDERS, CEO AND FOUNDER

MICHAEL SAUNDERS & COMPANY



EVERY THURSDAY AT 8:00 AM, in the same location at First Watch in downtown Sarasota, a breakfast meeting takes place. The waitstaff know the group's standing order and always try to save their favorite spot. But this is more than just three co-workers eating breakfast – this is a brain trust of ideas, problem solving and passion, ready to take on the next innovation or challenge that comes their way.

Meet Charlie Willits, Jen Horvat and Peter McGarry, labeled as co-workers but more like siblings within the family of Michael Saunders & Company. Their titles: Director of Technology, Chief Marketing Officer and Chief Business Development Officer. Together they provide the very best services to the 700+ agents. No small task for any of them, but together they are an unstoppable force. These three individuals, and the amazing teams they lead, help prove the company deserves the right to call themselves the market leader on Florida's Gulf Coast.

Michael Saunders, CEO and Founder, and Drayton Saunders, President, consciously surround themselves with outstanding people, especially when selecting their company leaders. Charlie, Jen and Peter are a part of a unique agent-services team dedicated to customer success. Their teams work tirelessly and are incredibly dialed-in to real estate industry trends, especially modernization to keep them on the cutting edge. When the company decided to introduce a new customer relationship management (CRM) platform this summer, the team rallied to deliver an exceptional experience for its agents. MoxiWorks™ was rolled out this July after a lengthy, yet well-executed implementation plan which included alpha and beta testers, weekly integration meetings, and hands-on training in every one of the Michael Saunders & Company offices. Expecting the exceptional has become the standard at Michael Saunders & Company, and this team certainly helps to deliver on that promise.

MICHAEL SAUNDERS & COMPANY

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**Michael Saunders
& Company.**
LICENSED REAL ESTATE BROKER

MULLET'S APPLIANCES

FOR MORE THAN 40 YEARS, For more than 40 years, Mullet's Appliances has been the premier appliance showroom in Sarasota, offering the most inspiring and interactive display of kitchen appliances available. Mullet's offers the region's best selection of premium brands at competitive prices—all installed and serviced by Mullet's own expert team.

Builders, interior designers and homeowners know that Mullet's is the source behind the finest kitchens in the finest homes in Sarasota and Manatee counties. From elegant entertaining to comfortable family living, Mullet's is the source for quality products, expert kitchen design, fast delivery and responsive service.

Father-and-son team Bill Mullet and Bill Mullet Jr. founded the company in 1974. Bill Jr. and brother-in-law Glenn Hochstetler continued the legacy they established with their late father until 2012 when the third generation took over. Today Scott Mullet and Kelby Hochstetler employ nearly 40 friends and neighbors in two locations—Sarasota's original Clark Road headquarters and a second showroom in Naples. Scott officially joined the business in 2005 after graduating from the University of South Florida, but he's proud to say he has worked here his whole life and has done every job in the store, from deliveries to sales to sweeping the warehouse floors.

"As a third-generation family business, we take great pride in what we do," says Scott. "We have a great team of professionals and we treat each other and our customers like family." Scott adds that at least half of the customers in the store come there looking for the latest technology, and Mullet's delivers. As a premier dealer and the only Living Kitchen® dealer in the region (Sub-Zero, Wolf and Cove brands), Mullet's reps are invited to view prototypes of the latest innovations many months before they are announced, so customers can always be assured of finding the latest technology for cooking and entertaining at Mullet's.

For more information about the wide range of SubZero, Wolf, GE, Bosch, Thermador, Miele and other premium appliances available at Mullet's Appliances, please visit mullets.com.



MULLET'S APPLIANCES

4233 CLARK RD, SARASOTA | 941-921-5531 | MULLETS.COM

"As a third-generation family business, we take great pride in what we do. We have a great team of professionals and we treat each other and our customers like family."

— SCOTT MULLET, PRESIDENT



"A company, by definition, means a group of people working together. That's what PGT Innovations is all about. We focus on attracting talented, hardworking leaders, as well as developing and offering benefits to help our team members succeed. When our team does well, we do well."

—JEFF JACKSON, PRESIDENT AND CHIEF EXECUTIVE OFFICER, PGT INNOVATIONS



PGT INNOVATIONS

FOR MORE THAN 37 YEARS, PGT Innovations has created a strong business by developing a community centered on integrity, safety, innovation and sustainable growth. From those efforts, PGT Innovations has established itself as the leading manufacturer and supplier of impact-resistant windows and doors in America. Over the past four years, PGT Innovations has strengthened its position in the Florida window and door market through the additions of CGI and WinDoor; and recently announced the acquisition of Western Windows Systems, supporting their expansion outside of their home state of Florida, a vital component of their strategic roadmap for future growth. With stock at all-time high, record-breaking sales in 2017, and expectations to surpass 2017's sales this year, PGT Innovations has much to be proud of; but what truly sets them apart is their people. Without their team members, the outstanding products they provide to homeowners wouldn't be made and their customers wouldn't receive the personalized service that sets this company apart. PGT Innovations strives to ensure that their team comes to work every day knowing they are appreciated and they work for a company that tirelessly supports them and their families. With the PGT Innovations "Inspire the Future" Scholarship Program, an ongoing scholarship program benefiting dependents of employees who are continuing their education; the Sunshine Education Academy, a 7,500-square-foot childcare facility; a stock grant initiative that provided ten shares of company stock to each team member; the Leading Ladies program, a platform for women within the company to learn, encourage and celebrate their accomplishments; and many other employee-focused programs, PGT Innovations fulfills its three fundamental principles every day: Serving. Leading. Thriving.



PGT INNOVATIONS

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INVENT. BUILD. DELIVER.

"I am very passionate about continuing our mission to develop natural and chemical free products to assist our wellbeing and protect our world."

—CHARLES MURRAY, CHIEF EXECUTIVE OFFICER

PPI TECHNOLOGIES GROUP

IT IS MY PLEASURE TO ANNOUNCE that three of our divisions recently have all won prestigious awards. This really is something to be proud of considering these competitions attract global attention and for a small Sarasota company to win is great news. These awards are given to companies who have met critical standards in the packaging machinery, liquor and wellness products industries.

I am honoured that PROFILE® Packaging Inc., our StandUp pouch and end-of-line machinery division, was recognised in the elite 'Best Place to Work Awards' competition. I am equally delighted that our liquor distributor, Redi-2-DrinQ Group won three awards, one for their outstanding ShotPak™ Strawberry Daiquiri cocktail, the second a gold medal winner of the exclusive Tastings™ award for best after dinner liqueur, De Moravia Cream™ and a third for their ShotPak™ range of ten cocktails packed in a PartyPaQ™ MultiPaQ™ that includes a shot glass and a game of lie dice.

Finally completing these impressive awards, the Penta5 USA division won two awards; the first from the Sarasota Ringling School of Design for their ANYTIME™ no-bite/no-burn mosquito VialPaQ™. These small vials are easy to open and fit in a pocket to be used when needed to protect your body from mosquito bites and/or sunburn. What is important about ANYTIME™ no burn sunscreen is that it contains no Oxybenzone, which is extremely harmful to humans and pets. Our all-natural formula contains no dangerous chemicals or DEET, is reef friendly and protects you and the environment from harmful chemicals. Penta 5usa is thrilled to receive a second award from the DuPont Group for their patented SECURE™ Zone outdoor no-bite spatial repellent pouch. This pouch is hung in your play area at home, sports field or people gathering areas and the female mosquito is attracted to the aroma given off by the pouch. Within minutes of reaching the pouch the mosquito's desire for a blood meal [bite] is terminated. Over time research is starting to show less and less biting mosquitoes in areas using the Zone pouches. The summer outdoors can be enjoyed again! We are also pleased to announce that this formula also contains no harmful chemicals or DEET and your family can immediately play outdoors with no waiting period. Harmful chemical products and aerial spraying is dangerous because it has the potential to damage the natural flora and kill butterflies, bees, birds and eco systems in the area. Rain causes damage to the water table and rivers with harmful chemicals washed into the ground.

I want to thank all our employees who have worked very hard to maintain the quality standards during the production of these products. It is because of the combined efforts of each one of our employees that we have achieved this success. Our team is terrific and the future is bright!



PPI TECHNOLOGIES GROUP

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TRIBUTE TO BUSINESS ON THE GULF COAST

