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2018 AMBASSADORS

SPIRIT OF GIVING CHAMPIONS SHARE THEIR STORIES

Philanthropically-minded companies
engage with an incredibly vibrant
and diverse ecosystem of nonprofit
organizations powering good
in Sarasota and Manatee.

ALL FAITHS FOOD BANK
BOYS AND GIRLS CLUB
OF SARASOTA COUNTY
CATALIST REALTY
CHILDREN FIRST
GOODWILL MANASOTA
HUMANE SOCIETY OF
MANATEE COUNTY
NEW COLLEGE FOUNDATION
SARASOTA TROPHY SHOP
SOUTH FLORIDA MUSEUM
STATE COLLEGE OF FLORIDA
THE FLORIDA CENTER FOR
EARLY CHILDHOOD
USF, SARASOTA-MANATEE



A

ll Faiths Food Bank is the hub of hunger relief in Sarasota and DeSoto counties and serves more than 66,000 neighbors in need through its member network.

Since 1989, we are the only food bank serving Sarasota and DeSoto counties and have been a member of Feeding America since 1990. Our number one priority has always been to serve the most needy and vulnerable, including children, seniors, veterans, and those in crisis. Together with our partners, we provide healthy solutions to end hunger in our community.



ALL FAITHS FOOD BANK

8171 BLAIE COURT, SARASOTA FL 34240
941-379-6333 | ALLFAITHSFOODBANK.ORG

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STORY OF GIVING

THIS TIME OF YEAR, WE ARE REMINDED OF THE JOY THE HOLIDAYS BRING, but when families facing financial challenges must choose between feeding their children or paying rent, the holidays can be a painful reminder of hunger. Every year our caring community comes together to ease this strain on local families through our ThankFULL campaign which turns empty plates into thankFULL hearts, not only during the holidays but helps provide food to those in need in Sarasota and DeSoto counties throughout the year. Programs that serve our community include the Mobile Farm Market, which brings fresh produce to clients, Mobile Pantries, which delivers groceries to areas of highest need, the Backpack Program, ensuring students have food over weekends and holidays, School Pantries, the Campaign Against Summer Hunger, raising food and funds to feed children all summer long, and Cooking Matters, a six-week series of classes which teaches people how to shop for and prepare healthy, low cost meals. Last year, All Faiths Food Bank distributed 10.2 million pounds of food equating to 8.5 million meals through 188 pantries, soup kitchens, churches, community centers, schools, and programs. We could not fulfill our mission without you. You can turn an empty plate into a thankFULL heart this holiday season.

OUR AREA'S YOUTH ARE DESTINED FOR GREATNESS, and the Boys & Girls Clubs of Sarasota County is ensuring they have the knowledge and tools they need to become the next generation of community leaders. When young people have access to award-winning educational, developmental and recreational programs, they become equipped with skills to successfully pursue their passions and contribute to the world around them. Each day at the Boys & Girls Clubs of Sarasota County, thousands of youth are charting their path to a great future while building lasting friendships, connecting with mentors and participating in enriching programs that they may not otherwise have the chance to experience. Whether Club members are just starting their academic journeys as kindergartners or applying to college or vocational centers as high school seniors, our organization provides children and teens with a wide selection of programs designed to meet their unique needs, explore their interests and discover their talent. The Boys & Girls Clubs of Sarasota County believes all youth, regardless of the obstacles they may face, have greatness within them. You can give the gift of a great future this holiday season, and help our community's future leaders discover their true potential. Visit bgcsarasota.com to make a gift and inspire the next generation to achieve greatness.



BOYS & GIRLS CLUBS OF SARASOTA COUNTY

3130 FRUITVILLE ROAD, SARASOTA, FL 34237
941-366-3911 | BGCSARASOTA.COM

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ince 1970, Boys & Girls Clubs of Sarasota County has empowered thousands of youth to achieve their full potential through life-changing programs that help them excel in school, become leaders, adopt healthy habits and create plans for success after high school graduation. The organization serves more than 7,000 youth each year, ages 6 to 18, at six Boys & Girls Club locations in Sarasota and DeSoto Counties, as well as, four school sites. The organization provides a safe environment for Club members to learn, play and grow both after school and during the summer. Positive youth development professionals help children and teens chart their path to a great future through various program areas such as fine and digital arts, academic assistance, prevention, health and wellness, financial literacy, vocational training, college and career exploration, leadership development, volunteerism and entrepreneurship. With support from the community, we can ensure GREAT FUTURES START HERE.



CATALIST REALTY IS THE ONLY BROKERAGE OF ITS KIND IN SARASOTA, FLORIDA. Our model introduces a charitable contribution into every deal that we broker. The 15% donation is carved out of the brokerage's total commission and is a value-added service for our clients and our community. It's simple: Buy or sell a home, choose a non-profit, change a life. So how does it work? Prior to closing, each client is given the opportunity to select a 501(c)(3) nonprofit to receive these unrestricted funds. If the client is not currently connected with a nonprofit, Catalist can help by introducing the client to a number of local nonprofit organizations based on the client's values and interests. This not only aligns the donation with a cause that is close to the client's heart, but also provides an opportunity for the client to get more involved with the organization's charitable programs moving forward. This connection is especially powerful for those clients who are moving to the area from out of town. All donations are taken out of our Brokerage's commission, meaning our client's bottom line will never be affected. In addition, the donated amount becomes a charitable tax write-off for the client. Since its inception in January 2018, Catalist Realty is already making a difference. Recent donations have been made to the Education Foundation of Sarasota County, Teen Court of Sarasota, Inc., Water.org, SPARCC, Boys & Girls Club of Sarasota County, and Big Brothers Big Sisters of the Sun Coast.



CATALIST REALTY

1630 MORRILL STREET, SARASOTA
941-777-2968 | CATALISTREALTY.COM

C

atalist Realty is a boutique Real Estate Brokerage located in downtown Sarasota. We provide full representation with a fiduciary responsibility to our clients to ensure their best interests are always our number one priority. This allows us to focus on each individual client's needs, wants and desires to find the perfect fit! Whether a historic bungalow, a Gulf view condo, or a custom new construction home, our agents have the experience and relationships to guide our clients every step of the way. With this in mind, we provide concierge-level service from first contact until well after the closing. Although we are in the business of real estate, we are also a lifestyle and dream fulfillment company, a journey that doesn't end with a set of keys - it merely begins . . .



TANIA AND GABOR SAY EVERYTHING SEEMED PERFECT when they welcomed their child, Sophia, in 2012. But being far from their birth countries and speaking different languages presented some challenges as new parents. “When we had Sophia, we didn’t know how hard it would be to raise a child without the support of relatives. We looked for help and were referred to Children First,” said Tania. Once in the program, Sophia received speech and occupational therapy twice a week, and within a few months, there were major improvements in her behavior and language skills. Children First’s wrap-around services for families helped Tania and Gabor too. “We were continuously surprised in the best way because Children First also helped parents with courses that allowed us to learn how to be the best parents we could be,” said Tania. They took advantage of the Families First Institute, taking courses like Positive Solutions for Families, English as a Second Language, Calendar-Based Budgeting, and 5 Keys to Better Behavior. The courses helped them build their lives as they welcomed their second daughter, Gabriella. Families like theirs have access to courses like these and many other services at no cost thanks to generous community support. At Children First, our families are able to work and pursue their dreams while knowing their children are receiving a high-quality early-childhood education in a safe environment. With your help we will continue to achieve our vision of minimizing the impacts of poverty in the lives of all the children and families we serve.



CHILDREN FIRST

1723 NORTH ORANGE AVE., SARASOTA, FL 34211
941-935-3877 | CHILDRENFIRST.NET

Ranking in the top 1% of Head Start providers in the country, Children First empowers vulnerable children and families in our community each day. The exclusive Head Start and Early Head Start provider for Sarasota County offers full-day preschool, infant and toddler care, nutritious meals, health screenings, and family support services to at-risk children from birth to five years old. In addition to these wrap-around services, the agency’s Families First Institute also offers free courses to the public on topics like parenting, budgeting, and career readiness to help families build better lives. More than 93% of families enrolled at Children First live at or below the federal poverty level and receive these services at no cost. While there is a waiting list, more than 700 children annually have the opportunity to reach their full potential.

MISSION “Children First is strengthening children and families by improving the quality of their lives through a comprehensive approach to development, education, health and well-being.”

G

oodwill Manasota is an industry-leading, 501(c)(3), not-for-profit organization that changes lives through the power of work. With the sale of donated goods and philanthropic donations, Goodwill is able to assist people with disabilities and other barriers to employment by providing job skills training and employment opportunities. In 2017, Goodwill Manasota served 11,672 people, placed 555 people in jobs, assisted 360 veterans as they reintegrated back into the civilian workforce, and provided 19,540 hours of on-the-clock training for its employees. Goodwill Manasota's annual economic impact back to the community is \$92.1 million. Goodwill is one of the pioneers of the reduce-reuse-recycle movement and this past year diverted more than 41 million pounds from area landfills. Goodwill Manasota is accountable to a local Board of Directors. For more information, visit www.experiencegoodwill.org.



STORY OF GIVING

GOODWILL MANASOTA: CHANGING LIVES THROUGH THE POWER OF WORK Goodwill Manasota is proud to give individuals with barriers to employment – including those who have struggled with addiction, ex-offenders, individuals with disabilities, veterans, and senior citizens – a chance to change their lives through the power of work. Individuals like Suzanne Ottomanelli, Goodwill's 2018 Team Member of the Year.

Suzanne came from a loving family, earned her Masters of Education, and loved her job as a teacher. A seven-year marriage to someone who was into drugs changed everything. Influenced by her husband's behavior, she became addicted to cocaine and was eventually arrested. Over time, her connection to her family, her community, and her spiritual life were disrupted. She suffered two drug overdoses. While recovering in the hospital from the second one, her parents told her that her sister—who struggled with an addiction to prescription medication—had overdosed and died. It was then that Suzanne decided it was time to get her life back on track. She relocated to Bradenton, where she enrolled in Learn to Fish Recovery, a faith-based nonprofit residential recovery center. She drew on previous experience working at her father's businesses to seek employment as a cashier at Goodwill Manasota's corporate campus. Since Suzanne began her employment with Goodwill, she has excelled and been promoted to a store management position. She has received invaluable guidance and support, helping her to find her way back to financial and physical well-being, and regain her self-esteem. Changing lives through the power of work . . . it's what we do.

GOODWILL MANASOTA

2705 51ST AVE E., BRADENTON, FL 34203 | 941-355-2721
EXPERIENCEGOODWILL.ORG



HUMANE SOCIETY OF MANATEE COUNTY

2515 14TH ST W, BRADENTON, FL 34205
941-747-8808 | HUMANEMANATEE.ORG

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umane Society of Manatee County is a 501(c)3 not-for-profit animal welfare organization that was originally formed in 1970, and today is regarded as the lead animal welfare agency in Manatee County. The Humane Society of Manatee County operates a shelter, the Second Chance Adoption Center located at 2515 14th Street W. and a veterinary clinic / high volume spay and neuter clinic at 2415 14th Street W. in Bradenton. Each year the Second Chance Adoption Center rehomes more than 1000 dogs and cats through the adoption program. Many of the animals that enter the Second Chance Adoption Program are medically challenged or have behavioral issues. Each animal receives the highest quality medical care and behavioral training to complete the rehabilitation process to become adoptable. In September of 2015, Humane Society of Manatee County opened a 10,000 sq. foot state of the art veterinary clinic that included a high volume spay and neuter surgical suite. The veterinary clinic provides high quality, low-to-moderate cost veterinary care for cats and dogs in Manatee County and neighboring counties.



STORY OF GIVING

PHILANTHROPY ABOUNDS IN MANATEE COUNTY AND SARASOTA COUNTY year after year as donors, supporters and the business community continue to support hundreds of area non-profits. This support has not only allowed the Humane Society of Manatee County to continue our life saving mission based work on behalf of the animals, but for an expansion of services. In addition to re-homing more than 1000 cats and dogs each year through our Second Chance Adoption Program, Humane Society of Manatee County's Pet Retention Program works to keep animal companions and their human families together. Pet retention programs include a cat and dog food pantry, behavioral training assistance and low-to-moderate cost veterinary services. The Humane Society of Manatee County recently participated in The Patterson Foundation's Margin & Mission Ignition initiative to implement earned income strategies through an expansion of veterinary services that strengthen mission impact. Our communities have a large financially challenged population who own animals and these families struggle to provide veterinary care for their animals. Humane Society of Manatee County continues to provide much needed low-to-moderate cost veterinary services and low cost / no cost spay and neuter surgeries, microchips and vaccines. There are many ways to support the Humane Society of Manatee County financially as well as volunteering your time. One time donations, monthly giving, match campaigns, Giving Tuesday participation, appeal letter donations and Legacy Giving are the most common monetary donation methods but there are also restricted funds like the Angel Fund, which provides funding to help financially challenged owners get their animals the veterinary care they need for emergency cases. Online donations can be made by going to www.humanemanatee.org and donations can be mailed to 2515 14th Street W. Bradenton, Florida 34205. Humane Society of Manatee County's strong financial health and commitment to accountability and transparency have earned it a 4-star rating from Charity Navigator for the third consecutive year.



STORY OF GIVING

INVESTING IN THE LEADERS OF TOMORROW The New College Foundation raises funds to support the students and faculty of New College of Florida, a national leader in liberal arts education and the honors college of the state of Florida. State funding covers only a portion of what is needed to preserve New College as an exemplary institution. The Foundation raises private funds through philanthropy, providing over \$2 million annually for student scholarships, faculty and student research, academic excellence, and campus improvements. One of the most highly ranked liberal arts colleges in America, New College educates intellectually curious students for lives of great achievement. Students come to the College from throughout the United States to work closely with an accomplished faculty and to engage in independent research. The College offers more than 35 areas of study for undergraduates and a master's degree program in Data Science. The focus is on individualized learning, with an emphasis on problem solving and critical thinking. New College graduates are highly sought after by the nation's elite graduate schools, and an extraordinary number receive Fulbright grants for study abroad. New College alumni go on to careers of great distinction in the sciences, law, government, research, medicine, education and business.

New College
THE HONORS COLLEGE of Florida

NEW COLLEGE FOUNDATION

5800 BAY SHORE ROAD, SARASOTA, FL 34243
941-487-4800 | NCF.EDU

WISH LIST

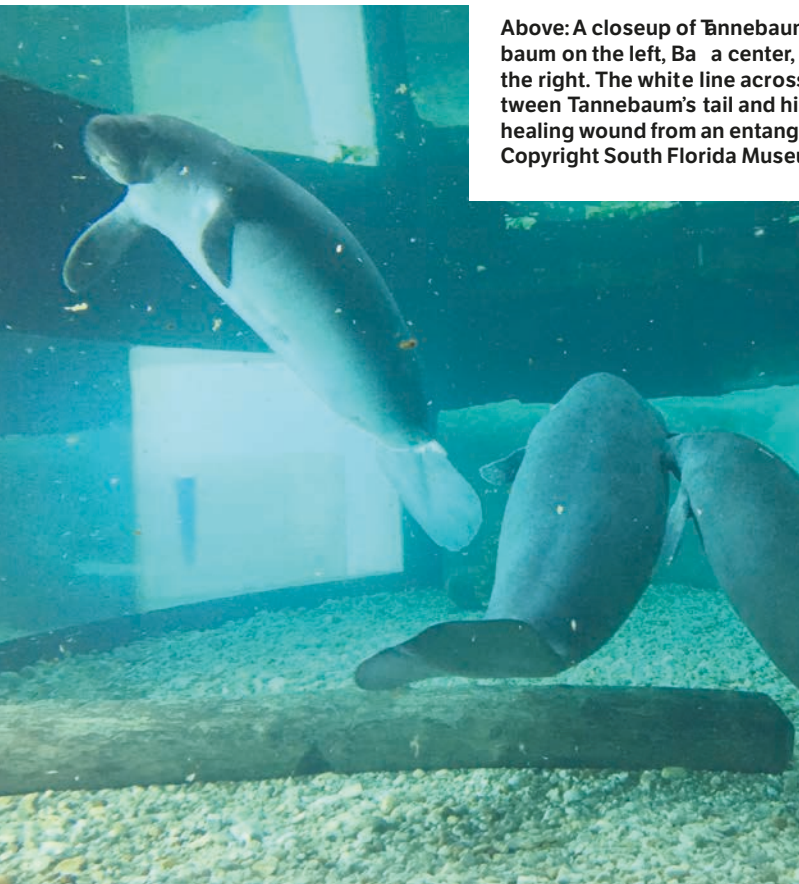
- Student scholarships and internships
- Faculty excellence grants
- Student programming activities funds
- New residence hall naming opportunities
- Legacy gifts

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FOR MORE THAN 20 YEARS THE For more than 20 years the South Florida Museum's Manatee Rehabilitation Aquarium has served as a Stage 2 Rehabilitation Facility for injured manatees; a place where injured and sick manatees come after their critical care needs have been met. Every manatee that is rehabilitated has a story to tell. Tannebaum's story begins last December. The young male manatee became entangled in a rope close to the mouth of the Caloosahatchee River near Ft. Myers and it nearly severed his tail. Residents had displayed a Christmas tree on a floating dock anchored with ropes, not realizing the lines might be dangerous for manatees. His wounds healed and Tannebaum was returned to the wild in early November with assistance from the Clearwater Marine Aquarium, SeaWorld Orlando and Florida's Fish and Wildlife Conservation Commission. The Museum has helped rehabilitate 36 manatees. Rescued manatees typically remain in the program from a few months to more than a year. The Museum is a founding member of the Manatee Rescue and Rehabilitation Partnership (MRP). Founded in 1998, MRP is a cooperative group of non-profit, private, state and federal entities that work together to monitor the health and survival of rehabilitated and released manatees. "We're excited for him to return to the wild," said Virginia Edmonds, the Museum's Aquarium Director. "This time of year manatees in the wild are feeding to prepare for winter, then moving to warm-water refuges. Tannebaum is ready to get out there and start filling up."



Above: A closeup of Tannebaum. Left: Tannebaum on the left, Ba a center, and ONeil on the right. The white line across the area between Tannebaum's tail and his body is the healing wound from an entanglement injury. Copyright South Florida Museum



SOUTH FLORIDA MUSEUM
BISHOP PLANETARIUM • PARKER MANATEE AQUARIUM

SOUTH FLORIDA MUSEUM

201 10TH ST. W., BRADENTON, FL 34205
941-746-4131 | SOUTHFLORIDAMUSEUM.ORG

Do you like to explore? Find your "Wow" at the South Florida Museum! The Museum has been engaging curious minds for generations. Located in downtown Bradenton, the South Florida Museum is the largest natural and cultural history museum on Florida's Gulf Coast. Learn about the land, sky, and sea through the lens of Florida's natural sciences. From the prehistoric to the present and out-of-this world, there's something for everyone: fossils, state-of-the-art Planetarium shows, and rehabilitating manatees. The Museum's educational programs provide fun, interactive and memorable "aha" moments for all ages, from family-friendly activities to evening think+drink (science). Visitors rave about our hands-on experiments, live star talks, summer camps, lifelong learning and more. In addition, the Museum features visiting exhibitions, giving you something new to discover every time you visit. Open 10am to 5pm Tuesday – Saturday; Noon to 5pm Sunday; closed Mondays.



PROFILE GENEROUSLY
DONATED BY CS&L CPAS

STATE COLLEGE OF FLORIDA FOUNDATION

5840 26TH STREET WEST, BRADENTON
941-752-5390 | SCF-FOUNDATION.ORG



STORY OF GIVING

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he State College of Florida Foundation Inc. was developed to ensure that our local college, State College of Florida, Manatee-Sarasota (SCF), would be able to meet the growing challenges of the future. The Foundation's founders understood the critical nature of the need to sustain a great college. Their vision was to provide scholarship opportunities to ensure access to all who desired to pursue higher education, raise funds to better equip SCF's classrooms and ensure faculty development. The Foundation's purpose is to contribute to the community's cultural and economic heritage and empower SCF through financial flexibility. The Foundation gives out more than \$1 million in student scholarships annually and provides financial support for programs, faculty, technology, equipment and capital for SCF. For more information, visit SCF-Foundation.org or call 941-752-5390.

LOCAL YOUTH AND STATE COLLEGE OF FLORIDA, MANATEE-SARASOTA (SCF) STUDENTS have experienced the true spirit of giving from the State College of Florida Foundation. Students visit the Foundation offices in times of need and rarely come away disappointed. Each year, the Foundation provides more than 1,000 scholarships to bright and talented students. The Foundation helps single mothers, veterans and first-generation college students, ensuring that financial concerns don't hamper their success. The individual impacts are tremendous, but so are the effects on the community. SCF Foundation supports SCF's most talented musicians, those chosen for the presidential string and jazz combos. SCF Foundation also helps meet critical workforce needs in the region, by providing equipment for programs and student scholarships. Workforce programs include criminal justice, paralegal and legal assisting, early childhood education, technology management, biotechnology, nursing, dental hygiene, radiography and other healthcare professions. Through its generous donors, the Foundation provided \$1 million for SCF's Library & Learning center at SCF Bradenton. The state-of-the-art resource is a hub for students, offering them the tools they need for research, creativity and developing projects. It also is open to the public. The Foundation provided students in Gator Engineering at SCF a place where they can study and collaborate at SCF Venice. Those students are expected to return to Sarasota and Manatee counties to provide engineering services at local companies or to start their own businesses. The Foundation is working diligently to raise money for a Studio for the Performing Arts, batting cages for the baseball and softball teams and a new Health and Human Performance Center. Their goal is always to ensure that students have the best experience possible at SCF and that those students return to the community, where they can help spread that spirit of giving.

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LEE BREYER DOESN'T ALWAYS RESPOND TO EVENT INVITATIONS OR DONATION DRIVES.

Instead, he works off a different calendar, one that commemorates the most meaningful dates in his life and those he shared with his late wife, Carol Ann, – birthdays, anniversaries, and career milestones. Instead of only sharing these grateful celebrations with a small group of friends, Lee wanted to extend them to people facing challenges in life. He decided to do so by donating to a worthwhile non-profit, but he didn't know which organization to choose. Having been acquainted with Kathryn Shea, CEO of The Florida Center for Early Childhood, Lee was invited to an appreciation gathering in downtown Sarasota. That evening, he sparked conversation with Kathryn, several Florida Center staff, and board members. Inspired by their passion in discussing the organization, he took a tour of the facility a few weeks later. As he watched teachers and therapists work with children at the center's Starfish Academy preschool, it settled any indecisiveness he had. Lee still does not necessarily respond to traditional donation requests, having made his own philanthropic plans, which include an estate gift for The Florida Center for Early Childhood among other charities close to his heart. But on certain days of the year, he hand-delivers a donation to the Florida Center. Gifts like this, from donors like Lee, allow non-profit organizations like the Florida Center to keep making strides in furthering their missions every day.



THE FLORIDA CENTER FOR EARLY CHILDHOOD

4620 17TH STREET, SARASOTA, FL 34235
6929 OUTREACH WAY, NORTH PORT, FL 34287
941-371-8820 | THEFLORIDACENTER.ORG

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or nearly 40 years, The Florida Center for Early Childhood has been the leading provider of therapeutic services, early education, and healthy development for young children in Southwest Florida.

The agency offers a seamless delivery of services for the whole child and their family, including the nationally recognized Healthy Families program. A campus in North Port as well as Sarasota, helps ensure that families throughout our region can access the support they need to overcome challenges and thrive. For more information, visit www.thefloridacenter.org or call 941-371-8820.



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SF Sarasota-Manatee is a regional campus of the University of South Florida System, offering the prestige of a nationally ranked research university with the convenience of a hometown location, including classes in Manatee and Sarasota counties, Venice and online. USFSM is ideal for those interested in pursuing a baccalaureate or master's degree, professional certification, or continuing education credit in a small, personal setting with distinguished faculty and a dynamic curriculum of more than 40 academic programs. Visit www.usfsm.edu/giving/index.aspx to learn how you can make a difference by supporting USFSM scholarships for local students.



USF SARASOTA- MANATEE

8350 N TAMIAMI TRAIL, SARASOTA
941-359-4200 | USFSM.EDU

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STORY OF GIVING

USF SARASOTA-MANATEE STUDENT FRANCISCO LOERA was nearing the end of his studies this past spring when he was offered a four-month internship. A great opportunity, Loera and his wife nevertheless thought long and hard about whether it was worth the sacrifice of giving up his managerial job at a local retailer, which paid the couple's living expenses. In the end, they chose the internship. But it was only because of a USFSM scholarship that Loera was able to make that choice. Now he credits the scholarship for where he is today: teaching fifth grade at Palmetto Elementary School. It turns out, the school extended a job offer as a result of Loera's internship. "I wasn't sure about finances and going into a full-time four-month program where I would be working for free, but the scholarship provided a foundation for us," he says. A 2018 USFSM School of Education graduate, Loera is among dozens of students helped yearly by generous donors, who provide assistance for tuition, books, living expenses and other necessities. Additionally, most scholarship recipients are from the area and work in the community after graduation – meaning USFSM scholarships not only benefit students but local communities as well. That extends to Loera: The first-generation college student now teaches at the school he attended as a boy. "This is where I was first inspired to be a teacher, and now I'm teaching here. I couldn't have done this without the scholarship."